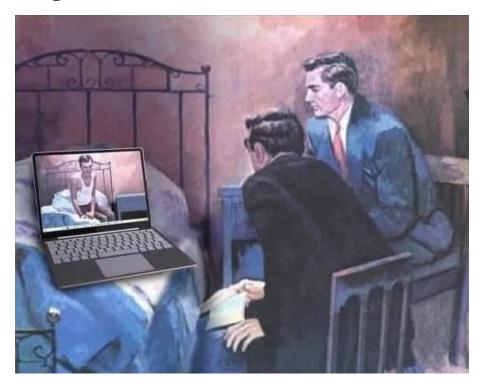
Big Book Sponsorship

Winning the Newcomer's Confidence - Identification



It only takes a day to learn 'how it works' and a lifetime to practice it!

We hope no one will consider these self-revealing accounts in bad taste. Our hope is that many alcoholic *(addict)* men and women *(newcomers)*, desperately in need, will see these pages, and we believe that it is only by fully disclosing ourselves and our problems that they will be persuaded to say, "Yes, I am one of them too; I must have this thing" — *A recipe for permanent recovery.* (AA p. 29)

Our job (as Big Book Sponsors) is to explain our approach and win their (newcomers) confidence. But the ex-problem drinker (addict) who has found this solution (our recipe for recovery), who is properly armed with facts about them self, can generally win the entire confidence of another alcoholic (addict) in a few hours. Until such an understanding is reached, little or nothing can be accomplished. That the person who is making the approach has had the same difficulty (lack of control), that they obviously know what they are talking about, that their whole deportment shouts at the new prospect that they are a person with a real answer...(AA p. 18-19)

Step 1. We admitted we were powerless over alcohol (drugs, acting-out behaviour—that our lives had become unmanageable. (A.A. p. 59)

Identification — "How to share an effective 'war' story."

The message which can interest and hold these alcoholic *(addicted)* people must have depth and weight. (AA p. xxviii)

Tell *them (newcomers)* enough about your drinking *(using, acting-out)* habits, symptoms, and experiences to encourage *them* to speak of themselves. (AA p. 91) Tell *them* how baffled you were, how you finally learned that you were sick. Give *them* an account of the struggles *(failed strategies)* you made to stop. Show *them (newcomers)* the mental twist *(how my mind lies to me)* which leads to the first drink *(drug, obsessive-compulsive act)* of the spree. (AA p. 92)

Men and women drink (use or act-out) essentially because they like the effect (body allergy) produced by alcohol (drugs, obsessive-compulsive acts) (Is this your experience - yes-no?). The sensation is so elusive that, while they admit it is injurious (yes-no?), they cannot after a time differentiate the true from the false. To them, their alcoholic (addict) life seems the only normal one. They are restless, irritable and discontented (bored, depressed, anxious), unless they can again experience the sense of ease and comfort (body allergy) which comes at once by taking a few drinks—drinks (drugs, acts) which they see others taking (doing) with impunity. After they have succumbed to the desire again, as so many do (Is this your experience - yes-no?), and the phenomenon of craving (body allergy) develops, they pass through the well-known stages of a spree, emerging remorseful, with a firm resolution not to drink (use or act-out) again (Is this your experience - yes-no?) This is repeated over and over4 (Is this your experience - yes-no?), and unless this person can experience an entire psychic change there is very little hope of their recovery.

(AA. p. xxviii)

Analogy: Addicts are like drowning men and women. If we don't find some way of keeping our heads above water, we are going to drown. So we look for some kind of power to keep us afloat. We notice there are "logs" floating on the surface. These logs look like they're capable of keeping our heads above water, but when we reach for one of these logs we find that we can only hold on for maybe a day, a week, a month, a year, maybe longer, but at some point, the logs fails us as a power and we slip and drown. "Logs" are best described as "easier softer ways," "middle of the road solutions," half measures" and "human aids."

My "LOG & LOSER LIST^{4a} | MY rap sheet.^{4b} My modus operandi (M.O.) as an untreated addict.

Admitting Powerlessness	Admitting My Life is Unmanageable
My Log List: Check those strategies that failed to keep you permanently	My Loser List: Check what you've lost
abstinent.	due to your inability to stay stopped.
will power	time
resolutions, oaths, promises, contracts	family
controlled using, drinking, thinking, behaving	spouse
harm reduction, substitution strategies	children
ill health, sickness	friends
ominous warnings from a doctor, judge, lawyer, employer, priest,	money
rabbi, counsellor	home / residence
change of environment, trigger lists, avoiding people, places, things	health
counselling, therapy, group therapy, behavioural modification	safety
detox, treatment centres, spas, spiritual retreats	hygiene
war stories, fear, horror	opportunities
relationships, friends, spouse, children, family, sex, pregnancy	careers, jobs, employment
getting a pet (dog, cat)	licence (vehicle, professional)
church, prayer (faith without works)	education
having a sponsor, body-guard, mentor, life coach / recovery coach	quality of life
meetings, 90 meetings in 90 days, "meeting makers make it"	hope
yesterday's spiritual experience	courage
self-help books, personal development courses	intelligence
recovery knowledge	mental acuity
reading / studying the <i>Big Book</i>	self-respect
intelligence / education	respect from others
frothy emotional appeals, interventions, threats, ultimatums	self-esteem
positive thinking, affirmations, self-talk, gratitude lists	self-confidence
poetry: Yesterday, Today & Tomorrow The Man In the Glass	self-improvement
guilt, shame, remorse	self-control
good days/bad days	emotional security
keeping busy	responsibility for myself / others
money / no money	volition & agency
memory strategies "remember when," "think, think, think," "play the	reputation
tape all the way through"	freedom
jail, incarceration, detention, arrested	morality
good reasons to stop, sufficiently strong reasons to stop, consequences	
moral & philosophical convictions, reputation	peace of mind
suffering, humiliation, pitiful and incomprehensible demoralization	sanity
sobriety time	faith
exercise, holistic medicine, acupuncture, hypnotism, healthy diet,	humanity
vitamins, fasts, cleansings	my life (not yet) Big Loser!
The Log and Loser list is a summary of the first 43 pages of the Big Book.	

Remember: the more hopeless they feel, the better. They will be more likely to follow your suggestions (recovery recipe). (AA p. 94) If, when you honestly want to, you find you cannot quit entirely (Do you honestly want to stop drinking, using or acting out - yes-no? And based on your log list, have you been able to stay stopped - yes-no?), or if when drinking (using or acting out), you have little control over the amount you take, you are probably alcoholic (addict). (Do you exhibit little control, when drinking, using or acting out - yes-no?) If that be the case, you may be suffering from an illness which only a spiritual experience will conquer. (AA p. 44)

This is by no means a comprehensive picture of the true alcoholic (addict), as our behavior patterns vary. But this description should identify them roughly (Based on your log and loser list does this description of an alcoholic/addict describe you - yes-no?). (AA p. 22)

Step One Instruction (self-diagnosis): We learned that we had to fully concede to our innermost selves that we were alcoholics (addicts). (Do you fully concede the fact that you're an alcoholic/addict - yes-no?) This is the first step in recovery. The delusion (lie) that we are like other people, or presently may be, has to be smashed. (Are you convinced you're an alcoholic/addict- yes-no?) (AA p. 30)

The Bad News: We are without defence against the first drink (drug, obsessive-compulsive act) (Based on your log list, is this your experience - yes-no?) (AA p. 24) The idea (lie) that somehow, someday they will control and enjoy their drinking (using, acting out behaviour) is the great obsession of every abnormal drinker (user, obsessive-compulsive). Over any considerable period we get worse, never better. Many pursue it into the gates of insanity or death⁵ (AA p. 30). (Based on your loser list is this your experience - yes-no?)

Most alcoholics (addicts) have to be pretty badly mangled before they really commence to solve their problems. (Is this your experience - yes-no?)

You are now properly armed with the facts about yourself.

The Good News: There is a solution... (AA p. 25). If you are as seriously alcoholic (addicted) as we were, we believe there is no middle-of-the-road solution (Would you agree yes-no?). We were in a position where life was becoming impossible (Based on your loser list, is life becoming impossible? yes-no?), and if we had passed into the region from which there is no return through human aid (Based on your log list, are you beyond human aid? yes-no?), we had but two alternatives: One was to go on to the bitter end, blotting out the consciousness of our intolerable situation as best we could; and the other, to accept spiritual help. This we did because we honestly wanted to, and were willing to make the effort (AA p. 25-26). (Are you ready to accept spiritual help and are you willing to make the effort - yes-no?) ...and strange as this may seem to those who do not understand—once a psychic change has occurred, the very same person who seemed doomed, who had so many problems they despaired of ever solving them, suddenly finds themselves easily able to control their desire for alcohol (drugs, acting-out behaviour), the only effort necessary being that required to follow a few simple rules (our recovery recipe). (AA. p. xxix)

When, therefore, we were approached by those in whom the problem had been solved, there was nothing left for us, but to pick up the simple kit of spiritual tools laid at our feet. (AA p. 25) (Are you now ready to pick up your simple kit of spiritual tools - yes-no?)